**Press Release**

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**Schmitz Cargobull AG**   
**Marcotran strengthens its intermodal offering with 30 new Schmitz Cargobull semi-trailers**

November 2024 - Marcotran, a leading integrated logistics solutions provider in Spain, has added 30 new S.CS curtainsider semi-trailers with MEGA VARIOS bodies to its fleet for intermodal transport. The vehicles are equipped ex works with the TrailerConnect® telematics system and a tyre pressure monitoring system (TPMS). With this investment, Marcotran is driving forward its growth strategy to optimise its intermodal transport offering and provide its customers with an even more efficient and sustainable service.

Alberto Marco, Purchasing Manager at Marcotran, underlines the importance of the new acquisition: "With these new rail-loadable P400-coded semi-trailers in our fleet, we can optimise our routes, reduce our operating costs and improve the traceability of goods. Technology and data play a key role in our growth strategy, and the partnership with Schmitz Cargobull allows us to access the most advanced market solutions and consolidate our position as a benchmark in intermodal transport."

Fran Benedi, Area Sales Manager at Schmitz Cargobull for Aragón and Soria, emphasises the importance of this collaboration: "We are delighted that Marcotran is relying on Schmitz Cargobull for the first time to renew its fleet. The new semi-trailers offer a unique combination of quality, reliability and technology that will enable Marcotran to optimise its operations and improve its competitiveness in an increasingly demanding market."

The new vehicles, designed to optimise intermodal transport, have a height-adjustable VARIOS body equipped with an anti-theft side tarpaulin and a reinforced anti-theft roof tarpaulin, the Schmitz Cargobull Safety Roof, which ensures the safety of the load.

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In addition, the trailers are equipped with ferry equipment and TIR certification, which facilitates transport with various modes of transport and shortens handling times. The galvanised chassis with a 10-year warranty ensures a long service life and increased corrosion resistance.

"The installation of the TPMS and the TrailerConnect® telematics service package, which provides detailed information on the condition of the semi-trailers and triggers an alarm in the event of incidents, underlines Marcotran's commitment to safety and efficiency," says Javier Espliego, Key Account Manager at Schmitz Cargobull.

The vehicles are financed by the Schmitz Cargobull subsidiary Cargobull Finance and are covered by full service contracts.

The Europe-wide Schmitz Cargobull Service Partner network was an important part of the purchase for the Aragonese company. Around 1,400 authorised workshops throughout Europe, 105 of them in Spain alone, offer services for semi-trailers, tyres and telematics systems and have an extensive stock of spare parts.

Caption: From left to right: Javier Espliego, Key Account Manager Schmitz Cargobull Ibérica, Fran Benedí, Area Sales Manager for the Aragón and Soria area Schmitz Cargobull Ibérica, Alberto Marco, Purchasing Manager at Marcotran and Miguel Iglesias, Country Manager Schmitz Cargobull Ibérica.

**About Schmitz Cargobull**

Schmitz Cargobull is the leading manufacturer of semi-trailers for temperature-controlled freight, general cargo and bulk goods in Europe, and a pioneer in digital solutions for trailer services and improved connectivity. The company also manufactures transport cooling units for refrigerated box body semi-trailers for temperature-controlled freight transport. With a comprehensive range of services from financing, spare parts supply, service contracts and telematics solutions to used vehicle trading, Schmitz Cargobull supports its customers in optimising their total cost of ownership (TCO) and digital transformation.

Schmitz Cargobull was founded in 1892 in Münsterland, Germany. The family-run company produces around 60,000 vehicles per year with over 6,000 employees and generated a turnover of around €2.4 billion in the 2023/24 financial year. The international production network currently comprises ten plants in Germany, Lithuania, Spain, England, Turkey, Slovakia and Australia.

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